## **KEY FINANCIAL PERFORMANCE INDICATORS FOR THE PERIOD 2022–2024**

- Average annual adjusted EBITDA margin:
  - 2022–2024: ≥ 36.8%
- Cash and cash equivalents to total assets ratio:
  - 2022–2024: ≤ 25%
- Average annual profit payment with non-typical taxes:
  - 2022–2024: = 40.5 million EUR

## TARGET SPECIALIZED INDICATORS FOR THE PERIOD 2024–2026

- Adjusted net profit margin, %
  - 2024: 28.2
  - 2025: 32.4
  - 2026: 38.7
- Adjusted ROE, %
  - 2024: 30.6
  - 2025: 39.6
  - 2026: 47.4
- Reduction in final energy consumption, GWh
  - 2024: 3.0
  - 2025: 3.5
  - 2026: 4.0
- Increase in satisfaction of timber buyers
  - 2024:+2
  - 2025: +5
  - 2026:+9
- Increase in satisfaction of orchard buyers
  - 2024 2026: +2 annually
- Voluntary employee turnover, %
  - 2023-2025: annually < 12%
- Employee engagement index, %
  - 2024:69.9

- 2025: 70.6
- 2026:71.6